

Message Text

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PAGE 01 STATE 190149
ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 /019 R

DRAFTED BY COM/OED/MEPD/LENGLESON/L'
APPROVED BY AF/W:RGHOUDEK
COM/OED/MEPD/SMCONGER, DIR.
STATE/AF/W/RJKOTT (PHONE)
COM/OIM/RBIDDLE (INFO)
EB/OCA:WRAU

-----109043 272242Z /64

O 272205Z JUL 78
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS IMMEDIATE

UNCLAS STATE 190149

E.O. 11652: N/A

TAGS: BENC, NI

SUBJECT: MAJOR PROJECT: LAGOS/KANO AIRCRAFT HANGERS

REF: (A) LAGOS 9052, (B) STATE 174523

1. AFTER RECEIPT OF REF (A) COMMERCE/MEPD HAD DISCUSSIONS WITH LOCKHEED AIRCRAFT REPRESENTATIVE TO DETERMINE THEIR INVOLVEMENT IN PROJECT. LOCKHEED REP ADVISES THAT ON JULY 24 THEY SENT A TELEX TO MR. OKEKE, NIGERIA AIRWAYS, LAGOS AND A COPY TO HOLZWORTH CARE OF IKOYI HOTEL, ROOM 1402, LAGOS EXPRESSING AN "INTEREST IN NIGERIAN AIRWAYS NEW MAINTENANCE AND OVERHAUL BASE FACILITIES TO BE

CONSTRUCTED IN NIGERIA." THE TWO PAGE TELEX IS A SUMMARY OF THEIR EXPERIENCE. THEIR DESIRE IS OF COURSE TO RECEIVE A REQUEST FOR PROPOSAL (RFP). ACCORDING TO LOCKHEED,

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YEAR FOR DISCUSSIONS WITH THE NIGERIAN AIR FORCE BUT HAD NOT BEEN IN CONTACT WITH NIGERIA AIRWAYS UNTIL ERICKSON "BROUGHT THEM INTO IT" AFTER APRIL 20 MEETING (WHICH WAS

NOT ATTENDED BY LOCKHEED). LOCKHEED REPRESENTATIVE INFERRED THAT HOLZWORTH WAS GOING TO SEEK EMBASSY SUPPORT TO RECEIVE RFP.

2. WE PRESUME REF (A) STATEMENT THAT EMBASSY WILL NOT BE MAKING "HIGHLEVEL REPRESENTATIONS" MEANS THAT EMBASSY WILL BE EVEN HANDED WITH THE TWO KNOWN INTERESTED U.S. CONSORTIA BUT THAT HIGH LEVEL REPRESENTATIONS WILL BE MADE EVENLY FOR BOTH FIRMS AS REQUESTED BY LOCKHEED AND BY REF (B). PLEASE CABLE COMMENTS AT ONCE.

3. EMBASSY'S ASSISTANCE APPRECIATED. CHRISTOPHER

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Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Event:
Disposition History: n/a
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Legacy Key: link1978/newtext/t19780712/aaaaakiy.tel
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